

Agency Name: \_\_\_\_\_

Is your agency a member of The Iroquois Group?  Yes  No

States you write business in: \_\_\_\_\_

What type of business does your agency mostly writes? (Check all that apply)

Workers' Comp  Commercial Lines  Personal Lines

What lines of business can Mid Atlantic help you with the most? (Check all that apply)

Workers' Comp  Commercial Package Lines  Affluent Personal Lines

What carriers are you directly appointed with? (Check all that apply)

- |   |   |
|---|---|
| <input type="checkbox"/> Accident Fund                      | <input type="checkbox"/> Key Risk                 |
| <input type="checkbox"/> AIG                                | <input type="checkbox"/> Key Risk USL&H           |
| <input type="checkbox"/> Amerisafe                          | <input type="checkbox"/> Liberty Mutual           |
| <input type="checkbox"/> Amtrust                            | <input type="checkbox"/> Markel                   |
| <input type="checkbox"/> Berkley Fire & Marine Underwriters | <input type="checkbox"/> Millers Mutual           |
| <input type="checkbox"/> Berkley Industrial                 | <input type="checkbox"/> Normandy                 |
| <input type="checkbox"/> Berkshire Hathaway                 | <input type="checkbox"/> Rockwood                 |
| <input type="checkbox"/> BIIA                               | <input type="checkbox"/> Seneca                   |
| <input type="checkbox"/> Builders Mutual                    | <input type="checkbox"/> Third Coast Underwriters |
| <input type="checkbox"/> Chubb                              | <input type="checkbox"/> Travelers                |
| <input type="checkbox"/> Chubb Small Commercial             | <input type="checkbox"/> United Heartland         |
| <input type="checkbox"/> CNA                                | <input type="checkbox"/> US Assure                |
| <input type="checkbox"/> Employers                          | <input type="checkbox"/> Utica                    |
| <input type="checkbox"/> Grange                             | <input type="checkbox"/> Utica First              |
| <input type="checkbox"/> Guard                              | <input type="checkbox"/> V3                       |
| <input type="checkbox"/> The Hartford                       | <input type="checkbox"/> Zenith                   |
| <input type="checkbox"/> Harford Mutual                     |   |

What carriers do you write most of your commercial business with?

\_\_\_\_\_  
\_\_\_\_\_

What size accounts does your agency focus on?

- Small Commercial  
 Middle Market Commercial  
 Agency doesn't write much commercial business

How did you hear about us? \_\_\_\_\_